

**MISSION BON ACCUEIL /
WELCOME HALL MISSION**

FINANCIAL STATEMENTS

FOR THE YEAR ENDED SEPTEMBER 30, 2021

CONTENTS

	PAGE
Independent Auditor's Report	1 - 3
Financial Statements	
Statement of Financial Position	4
Statement of Operations and Fund Balances	5 - 6
Statement of Cash Flows	7
Notes to the Financial Statements	8 - 23



Baker Tilly Montréal S.E.N.C.R.L. / LLP

606, rue Cathcart, Bureau 200
Montréal, QC
Canada H3B 1K9

Tél: 514.866.8553

Télééc: 514.866.8469

montréal@bakertilly.ca

www.bakertilly.ca

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
**Mission Bon Accueil /
Welcome Hall Mission**

Qualified Opinion

We have audited the financial statements of **Mission Bon Accueil / Welcome Hall Mission ("Mission")**, which comprise the statement of financial position as at September 30, 2021, and the statements of operations and fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion section of our report, the financial statements present fairly, in all material respects, the financial position of **Mission Bon Accueil / Welcome Hall Mission ("Mission")** as at September 30, 2021 and its results of operations for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations and clause 8.3 of the Société d'habitation du Québec mortgage and operating agreements.

Basis for Qualified Opinion

In common with many not-for-profit organizations, the Mission derives revenue from certain donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Mission. Therefore, we were not able to determine whether any adjustments might be necessary to donation revenue, excess of revenues over expenses, and cash flows from operations for the years ended September 30, 2021 and 2020. Our audit opinion on the financial statements for the year ended September 30, 2021 was modified accordingly because of the possible effects of this limitation in scope.

Furthermore, in addition to being prepared in accordance with Canadian accounting standards for not-for-profit organizations, these financial statements have been prepared in accordance with clause 8.3 of the Société d'habitation du Québec mortgage and operating agreements which requires that any assets financed or subsidized under their mortgage and operating agreements be amortized on a straight-line basis over 40 years.

AUDIT • FISCALITÉ • SERVICES-CONSEILS

Baker Tilly Montréal S.E.N.C.R.L. / LLP, qui exerce ses activités sous le nom de Baker Tilly Montréal est membre de la Coopérative Baker Tilly Canada, qui fait partie du réseau mondial Baker Tilly International Limited. Les membres de la Coopérative Baker Tilly Canada et de Baker Tilly International Limited sont tous des entités juridiques distinctes et indépendantes.

INDEPENDENT AUDITOR'S REPORT (cont'd.)

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Mission in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Mission's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Mission or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Mission's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ♦ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

INDEPENDENT AUDITOR'S REPORT (cont'd.)

- ♦ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Mission's internal control.
- ♦ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- ♦ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Mission's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Mission to cease to continue as a going concern.
- ♦ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Baker Tilly Montréal S.E.N.C.R.L./LLP

1

Montréal, Québec
December 7, 2021

¹CPA auditor, CA, public accountancy permit No. A114616

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
STATEMENT OF FINANCIAL POSITION
AS AT SEPTEMBER 30, 2021**

	2021	2020
ASSETS		
Current		
Cash (Note 4)	\$ 4,721,349	\$ 4,473,623
Marketable securities	2,501,525	482,934
Term deposit (Note 5)	-	751,310
Amounts receivable (Note 6)	336,259	308,402
Inventory (Note 7)	1,531,500	2,025,220
Prepaid expenses	106,313	102,621
	<u>9,196,946</u>	8,144,110
Property and equipment (Note 8)	14,529,461	15,029,591
Restricted cash and marketable securities (Note 9)	3,629,000	3,082,000
	<u>\$ 27,355,407</u>	<u>\$ 26,255,701</u>
LIABILITIES		
Current		
Accounts payable and accrued liabilities (Note 10)	\$ 2,888,282	\$ 1,497,840
Current portion of capital lease obligations (Note 11)	106,284	100,032
Current portion of mortgages payable (Note 12)	1,944,267	244,489
Current portion of deferred revenue (Note 13)	1,288,245	2,489,167
	<u>6,227,078</u>	4,331,528
Capital lease obligations (Note 11)	139,592	245,876
Mortgages payable (Note 12)	3,515,033	5,456,330
Deferred revenue (Note 13)	2,702,648	2,843,743
	<u>12,584,351</u>	<u>12,877,477</u>
FUND BALANCES		
Restricted funds	2,398,802	1,987,586
Capital fund	8,399,987	8,451,124
General fund	3,972,267	2,939,514
	<u>14,771,056</u>	<u>13,378,224</u>
	<u>\$ 27,355,407</u>	<u>\$ 26,255,701</u>

APPROVED ON BEHALF OF THE BOARD:

Enzo Gabrielli Member

Cyril Morgan Member

See accompanying notes

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
STATEMENT OF OPERATIONS AND FUND BALANCES
FOR THE YEAR ENDED SEPTEMBER 30, 2021**

			Internally Restricted		Externally Restricted			Total	
	General Fund	Capital Fund	Bequests	Cash Flow Contingency Fund	Residence Fund	Transitional Housing Fund	Residence Reserve Fund		Transitional Housing Reserve Fund
Revenues									
Individual donations	\$ 7,392,859	\$	\$	\$	\$	\$	\$	\$ 7,392,859	
Corporate and other donations	1,492,696		561,833					2,054,529	
Subsidies and government grants	10,317,633	107,442			312,391	45,590		10,783,056	
Donated merchandise	12,817,332				45,843	205		12,863,380	
La Boutique sales	6,587							6,587	
Rent, service fees and subsidies	496,967				383,972	199,547		1,080,486	
Interest and other	468,410				3,610	369		472,389	
Fair value adjustment on marketable securities	399,309							399,309	
	<u>33,391,793</u>	<u>107,442</u>	<u>561,833</u>		<u>745,817</u>	<u>245,711</u>		<u>35,052,595</u>	
Expenditures									
Expenses (Note 15)	17,322,450				617,110	77,213		18,016,773	
Merchandise distributed (Note 16)	14,062,143				81,934	2,104		14,146,181	
Repairs and maintenance	471,544				32,391	8,849		512,783	
Mortgage interest	89,943				23,670	84,901		198,514	
Reserves						4,800		4,800	
Amortization		571,541			117,448	96,523		785,512	
	<u>31,946,078</u>	<u>571,541</u>			<u>872,553</u>	<u>274,390</u>		<u>33,664,563</u>	
Excess (deficiency) of revenues over expenditures	<u>1,445,715</u>	<u>(464,099)</u>	<u>561,833</u>		<u>(126,736)</u>	<u>(28,679)</u>		<u>1,388,032</u>	
Balances, beginning of year	<u>2,939,514</u>	<u>8,451,124</u>	<u>578,164</u>	<u>2,190,096</u>	<u>(1,063,576)</u>	<u>10,697</u>	<u>191,155</u>	<u>81,050</u>	<u>13,378,224</u>
Interfund transfers/Other									
Capital repayments	(341,551)	341,551							
Acquisition of property and equipment (Note 8)	(285,382)	285,382							
Transfer of Residence amortization to the capital fund	117,448	(117,448)							
Transfer of Transitional Housing amortization to the capital fund	96,523	(96,523)							
Reserve allowances							4,800	4,800	
	<u>(412,962)</u>	<u>412,962</u>					<u>4,800</u>	<u>4,800</u>	
Balances, end of year	<u>\$ 3,972,267</u>	<u>\$ 8,399,987</u>	<u>\$ 1,139,997</u>	<u>\$ 2,190,096</u>	<u>\$ (1,190,312)</u>	<u>\$ (17,982)</u>	<u>\$ 191,155</u>	<u>\$ 85,850</u>	<u>\$ 14,771,056</u>

See accompanying notes

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
STATEMENT OF OPERATIONS AND FUND BALANCES
FOR THE YEAR ENDED SEPTEMBER 30, 2020**

			Internally Restricted		Externally Restricted			Total	
	General Fund	Capital Fund	Bequests	Cash Flow Contingency Fund	Residence Fund	Transitional Housing Fund	Residence Reserve Fund		Transitional Housing Reserve Fund
Revenues									
Individual donations	\$ 6,918,776	\$	\$	\$	\$	\$	\$	\$ 6,918,776	
Corporate and other donations	1,497,876		151,295					1,649,171	
Subsidies and government grants	5,604,833				327,386	45,590		5,977,809	
Donated merchandise	10,776,970				138,335			10,915,305	
La Boutique sales	193,025							193,025	
Rent, service fees and subsidies	517,346				305,897	205,822		1,029,065	
Interest and other	321,800				3,178	570		325,548	
Fair value adjustment on marketable securities	65,102							65,102	
	<u>25,895,728</u>		<u>151,295</u>		<u>774,796</u>	<u>251,982</u>		<u>27,073,801</u>	
Expenditures									
Expenses (Note 15)	12,335,484				433,193	70,642		12,839,319	
Merchandise distributed (Note 16)	9,927,353				167,627	1,778		10,096,758	
Repairs and maintenance	241,680				13,748	6,662		262,090	
Mortgage interest	93,668				35,814	86,540		216,022	
Reserves					9,000	4,800		13,800	
Amortization		536,667			115,761	94,855		747,283	
	<u>22,598,185</u>	<u>536,667</u>			<u>775,143</u>	<u>265,277</u>		<u>24,175,272</u>	
Excess (deficiency) of revenues over expenditures	<u>3,297,543</u>	<u>(536,667)</u>	<u>151,295</u>		<u>(347)</u>	<u>(13,295)</u>		<u>2,898,529</u>	
Balances, beginning of year	<u>175,324</u>	<u>8,454,438</u>	<u>426,869</u>	<u>2,190,096</u>	<u>(1,063,229)</u>	<u>23,993</u>	<u>182,155</u>	<u>76,250</u>	<u>10,465,895</u>
Interfund transfers/Other									
Capital repayments	(382,061)	382,061							
Acquisition of property and equipment (Note 8)	(361,908)	361,908							
Transfer of Residence amortization to the capital fund	115,761	(115,761)							
Transfer of Transitional Housing amortization to the capital fund	94,855	(94,855)							
Inter-fund transfer							9,000	4,800	13,800
Reserve allowances							9,000	4,800	13,800
	<u>(533,353)</u>	<u>533,353</u>							
Balances, end of year	<u>\$ 2,939,514</u>	<u>\$ 8,451,124</u>	<u>\$ 578,164</u>	<u>\$ 2,190,096</u>	<u>\$ (1,063,576)</u>	<u>\$ 10,698</u>	<u>\$ 191,155</u>	<u>\$ 81,050</u>	<u>\$ 13,378,224</u>

See accompanying notes

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED SEPTEMBER 30, 2021**

	2021	2020
Operating activities		
Excess of revenues over expenditures for the year	\$ 1,388,032	\$ 2,898,529
Adjustments for		
Amortization	785,512	747,283
Non-cash donated merchandise	(12,863,380)	(10,915,305)
Non-cash cost of merchandise distributed	13,357,100	9,714,266
Gain on disposal of marketable securities	(124,414)	(50,670)
Fair value adjustment on marketable securities	(399,309)	(65,102)
Loss on sale of property held for sale	-	11,544
Contribution to reserve	4,800	13,800
Amortization of deferred revenue	(121,096)	(121,096)
	<u>2,027,245</u>	2,233,249
Net change in non-cash working capital items		
(Increase) decrease in amounts receivable	(27,857)	1,070,494
Increase in prepaid expenses	(3,692)	(1,424)
Decrease in subsidy receivable	-	130,696
Increase in accounts payable and accrued liabilities	1,390,442	614,172
(Decrease) increase in deferred revenue	(1,220,921)	2,126,716
Cash provided by operating activities	<u>2,165,217</u>	<u>6,173,903</u>
Investing activities		
Decrease (increase) in term deposit	751,310	(751,310)
Purchases of property and equipment	(285,382)	(361,908)
Proceeds on disposal of property held for sale	-	265,000
Purchase of marketable securities	(3,847,459)	(2,664,519)
Proceeds on disposal of marketable securities	1,805,591	1,629,069
Cash used in investing activities	<u>(1,575,940)</u>	<u>(1,883,668)</u>
Financing activities		
Repayment of capital lease obligations	(100,032)	(94,155)
Repayment of mortgages payable	(241,519)	(287,906)
Cash used in financing activities	<u>(341,551)</u>	<u>(382,061)</u>
Increase in cash and cash equivalents	247,726	3,908,174
Cash and cash equivalents, beginning of year	<u>4,473,623</u>	<u>565,449</u>
Cash and cash equivalents, end of year	<u><u>\$ 4,721,349</u></u>	<u><u>\$ 4,473,623</u></u>

See accompanying notes

MISSION BON ACCUEIL / WELCOME HALL MISSION NOTES TO THE FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2021

1. Nature of the Mission and basis of presentation

Mission Bon Accueil / Welcome Hall Mission ("Mission") is a not-for-profit community service organization. It provides a variety of community services throughout Montréal and has a commitment to empower people in need by responding to their spiritual, emotional and physical needs.

Les Résidences Bon Accueil ("Residence") began operations in 2005 to provide individuals with low cost lodging units, situated within the Mission's main building, as part of the rehabilitation and social reintegration program for men suffering from drug, alcohol, gaming or other dependencies. A component of the initial funding and financing agreements requires that the program be managed as an independent unit. In November 2009, the Residence obtained certification as an approved rehabilitation center from the Québec government.

Les Logements de Transition Mission Bon Accueil ("Transitional Housing"), situated in a building owned by the Mission on Delinelle Street, began operations in 2014 to provide families with low cost lodging units.

The original incorporation of Welcome Hall Mission was granted on June 16, 1905 under the authority of Article 3097 of (1899) 62 Victoria C.32 titled: An Act to amend the law respecting mutual benefit associations and charitable associations. On August 18, 2009, the Mission was granted a continuance of its incorporation by letters patent of conversion under the Québec Corporation Act part III section 221. Under this continuance, the Mission amended its name from "La Mission Bon Accueil / Welcome Hall Mission" to "Mission Bon Accueil / Welcome Hall Mission". The Mission is a registered charity under the Income Tax Act and therefore exempt from income tax.

These financial statements combine the accounts and activities of the Mission, the Residence and the Transitional Housing. All income and expenses of these three divisions have been shown separately on the statement of operations and fund balances, and all assets and liabilities of the three divisions have been disclosed in the notes to the financial statements. Interdivision assets and liabilities have been offset.

2. Impact of the COVID-19 pandemic

On March 11, 2020, the World Health Organization categorized COVID-19 as a pandemic. The potential economic effects within the Mission's environment and in the global markets, possible loss of funding, and measures being introduced at various levels of government to curtail the spread of the virus (such as travel restrictions, closures of non-essential municipal and private operations, imposition of quarantines and social distancing) could have a material impact on the Mission's operations. The extent of the impact of this outbreak and related containment measures on the Mission's operations cannot be reliably estimated at this time. The impacts will be accounted for when they are known and may be assessed.

While there is significant uncertainty as to the duration and impact of this pandemic, the Mission does not foresee adverse effects on the collectability of its contributions receivable and its ability to conduct fund-raising or further impairment triggering events in relation to the carrying value of the Mission's assets at this time arising from COVID-19.

MISSION BON ACCUEIL / WELCOME HALL MISSION NOTES TO THE FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2021

3. Significant accounting policies

The financial statements were prepared in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the CICA Handbook and clause 8.3 of the Société d'habitation du Québec ("SHQ") mortgage and operating agreements for the Residence and the Transitional Housing.

The significant accounting policies used are as follows:

(a) Measurement uncertainty

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reported period.

Estimates that management has made include the useful life of the property and equipment, the fair market value of goods in kind revenue, merchandise and the valuation of inventory. These estimates are reviewed periodically and are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

(b) Financial instruments

(i) Measurement of financial instruments

The Mission initially measures its financial assets and liabilities at fair value.

The Mission subsequently measures its financial assets and financial liabilities at amortized cost, except for marketable securities which are measured at fair value. Changes in fair value are recognized in excess (deficiency) of revenues over expenditures.

Financial assets measured at amortized cost include cash and amounts receivable net of government receivables.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities net of government remittances, capital lease obligation and mortgages payable.

The Mission has elected to show all marketable securities at fair value.

(ii) Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is recognized in excess (deficiency) of revenues over expenditures.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

3. Significant accounting policies (cont'd.)

(c) Fund accounting

The Mission follows the restricted fund method of accounting for contributions.

(i) Capital fund

The Capital fund records the subsidies, government grants and donations given to the Mission, the Residence and the Transitional Housing for the specific purpose of acquiring the assets recorded in property and equipment. Amortization related to the Residence and Transitional housing fund are reallocated to the capital fund from the general fund on an annual basis to reflect the actual net assets available to the Residence and the Transitional Housing. Expenditures in excess of these amounts are transferred to the Capital fund from the General fund as required. Additions to property and equipment are shown net of any related debt.

(ii) Bequests

The Bequest fund is increased by amounts willed, without restriction, to the Mission upon the death of a benefactor. The bequests are not considered operational revenues and are internally restricted to be utilized at the discretion of the board of directors. They are initially recorded in the bequest fund and are transferred to the general fund, at the discretion of the board of directors, to cover cash operating deficiencies, minor acquisitions of property and equipment and capital repayments, when required.

(iii) Cash flow contingency fund

The board of directors elected to set up a cash flow contingency fund to restrict a certain amount of funds to cover cash operating deficiencies. These funds will be transferred to/from the general fund at the discretion of the board.

(iv) Residence fund

The Residence fund derives income from various government and municipal grants and subsidies, rental income and expense recoveries from its tenants. The expenses are allocated based on actual expenditures where identifiable, otherwise on management's best estimate.

(v) Transitional Housing fund

The Transitional Housing fund derives income from various government grants and subsidies and from rental income. The expenses are allocated based on actual expenditures where identifiable, otherwise on management's best estimate.

(vi) Residence reserve fund

The SHQ requires the Residence to establish a reserve pool, to cover the cost of the future replacement of capital assets and certain expenses, through an annual allowance calculated per the guidelines set forth by the SHQ.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

3. Significant accounting policies (cont'd.)

(c) Fund accounting (cont'd.)

(vii) Transitional Housing reserve fund

The SHQ requires the Transitional Housing to establish a reserve pool, to cover the cost of the future replacement of capital assets and certain expenses, through an annual allowance calculated per the guidelines set forth by the SHQ.

(d) Cash, restricted cash and marketable securities

Cash and cash equivalents consist of deposits held in commercial banks, investment in money market funds and short-term investments with maturities of three months or less from the date of acquisition. Marketable securities consist of debt and equity instruments that are quoted in an active market. Cash and marketable securities that are restricted by the Mission pertaining to reserve funds, deferred revenues and cash held in trust are recorded as restricted cash and marketable securities.

(e) Term deposits

Term deposits are liquid investments that are renewable monthly.

(f) Inventory

The Mission records all perishable food, non-perishable food and supplies that have been purchased or donated as inventory. Food and maintenance inventory is valued using the weighted average method, based on the following costing methodology, used to estimate the lower of cost and estimated replacement value:

- (i) Purchased merchandise is recorded at the purchase price.
- (ii) Donated receipted merchandise is recorded at the receipted amount which approximates the wholesale value.
- (iii) Donated non-receipted merchandise is recorded at the estimated average wholesale value of one pound of product, estimated at \$2.62 per pound or \$5.77 per kilogram, based on the research data compiled by The Nielsen Company and that used by Food Banks Canada for 2021.
- (iv) Clothing inventory, non-receipted, is recorded at the estimated average wholesale value of one pound of product, at \$0.10 per pound or \$0.22 per kilogram.

Perishable and non-perishable food items and clothing are weighed upon receipt and subsequently allocated a cost based on the above policies. Liquid items are converted from a volume to weight basis and subsequently allocated a cost based on the same policies.

Donated inventory merchandise is recorded as donated merchandise in the period in which it is received.

Inventory that is subsequently distributed throughout the Mission's various programs or donated to other agencies is recognized as an expense in the year, under merchandise distributed.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

3. Significant accounting policies (cont'd.)

(g) Property and equipment

Purchased property and equipment is recorded at cost. Contributed property and equipment is recorded at the fair market value at the date of contribution. The costs incurred in the maintenance of the property and equipment are expensed as incurred. The capitalized cost of the property and equipment includes all costs directly attributable to the acquisition, development and betterment of the asset to bring it to the condition necessary for its intended use. Amortization is provided on a straight-line basis over the asset's estimated useful life, which is as follows:

Furniture and equipment	5 years
Vehicles	4 - 8 years
Computer equipment	4 years

Amortization of leasehold improvements is recorded over the remaining term of the lease plus the first renewal option.

Amortization for the buildings and improvements is provided for on a 5% declining balance basis, with the exception of any buildings acquired with financial assistance from the SHQ. The SHQ guidelines require that any assets financed by them, which include the Residence and the Transitional Housing, be amortized on a straight-line basis over 40 years.

Property and equipment paid and amortization are reported in the capital fund.

(h) Capital lease obligations

Leases which transfer substantially all of the benefits and risks of ownership of the property to the Mission are treated as an acquisition of an asset and the incurrence of an obligation.

(i) Revenue recognition

(i) Restricted contributions and bequests

Restricted contributions and bequests are recognized as revenue of the appropriate fund in the year in which the contribution is received. If no fund exists, then these contributions are deferred until the funds have been disbursed as per the restriction. All other contributions are recognized as revenue of the General Fund in the year in which the contribution is received or receivable.

(ii) Subsidies and government grants

Subsidies and government grants are generally recognized as revenue in the year in which the funds are received. Where these funds are granted to offset the cost of specific property and equipment acquisitions or specific expenditures, and the receipt of these funds is certain, the grant or subsidy is accrued in order to obtain a proper matching with the acquisition or the expenditure.

MISSION BON ACCUEIL / WELCOME HALL MISSION NOTES TO THE FINANCIAL STATEMENTS AS AT SEPTEMBER 30, 2021

3. Significant accounting policies (cont'd.)

(i) Revenue recognition (cont'd.)

(iii) Donated merchandise

Donated merchandise consists of perishable food, non-perishable food and maintenance products. The cost of all donated merchandise received and non-received is recorded according to the inventory costing policy as described in Note 3 (f). Contributed inventory items are recorded as donated merchandise in the period in which they are received.

(iv) Investment income

Investment income earned and expenditures incurred on the restricted funds are allocated to the appropriate fund on a specific or pro-rata basis, where appropriate.

(v) Rental revenue

Rental revenue is recognized over the terms of the related lease agreements on a straight-line basis. Recoveries from tenants are recognized as revenues in the period in which the applicable costs are incurred.

(vi) Sales revenue

The Mission operates a store in which they sell donated clothing and accessories. Revenue is recognized at the point of sale when the significant risks and rewards of ownership are transferred to the customer.

(vii) Goods in kind

The Mission receives various services from volunteers and professionals. Donation receipts are issued for items where a fair market value could be ascertained and a receipt has been requested. Only these items have been recorded in goods in kind.

(j) Expenditures

Salaries, cost of merchandise distributed and services are allocated to the individual programs based on actual identifiable expenditures. Overhead and other shared expenses are allocated to the individual programs based on a pro-rata basis of total direct salaries and wages.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

3. Significant accounting policies (cont'd.)

(k) Recognition of subsidy from the SHQ

The Mission receives subsidies from the SHQ in order to assist in the funding of affordable housing projects. The financial assistance provided can be in the form of a lump sum payment or a mortgage paid by the SHQ on behalf of the Mission.

Subsidies received as a lump sum payment are recorded as deferred revenue. Subsidies received in the form of a mortgage are initially recorded as a subsidy receivable equal to the amount of the mortgage assumed by the SHQ. This receivable is reduced over the life of the mortgage by the amount of capital repayments made by SHQ. Under both forms of financial assistance, the property and the deferred subsidy revenue are amortized on a straight line basis over 40 years, as required by their mortgage agreement.

As a requirement of this financing, the Mission is required to make a payment to the Fonds Québécois d'Habitation Communautaire (FQHC) out of the mortgage funds either at the commencement of the subsidy or on its 10th anniversary. This amount is netted against the deferred subsidy revenue described above, and amortized straight line into income over 40 years, as required by SHQ.

4. Cash

Included in cash is approximately \$1,167,000 (2020 - \$2,368,000) of short-term restricted funds which will be disbursed for their designated purposes prior to September 30, 2022 (Note 9).

5. Term deposit

The term deposit held, bearing interest at 0.7%, matured in October 2020.

6. Amounts receivable

	<u>2021</u>	<u>2020</u>
Commodity taxes receivable	\$ 114,408	\$ 117,870
Government subsidies receivable	194,749	168,943
Other	<u>27,102</u>	<u>21,589</u>
	<u>\$ 336,259</u>	<u>\$ 308,402</u>

Included in amounts receivable is approximately \$84,000 (2020 - \$45,000) pertaining to the Residence and \$10,000 (2020 - \$17,000) pertaining to the Transitional Housing.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

7. Inventory

	<u>2021</u>	<u>2020</u>
Food and supplies	\$ 586,682	\$ 1,519,446
Clothing	<u>944,818</u>	<u>505,774</u>
	<u>\$ 1,531,500</u>	<u>\$ 2,025,220</u>

8. Property and equipment

	<u>2021</u>		<u>2020</u>	
	<u>Cost</u>	<u>Accumulated amortization</u>	<u>Net</u>	<u>Net</u>
Land	\$ 2,786,477	\$ -	\$ 2,786,477	\$ 2,786,477
Buildings	18,147,477	7,132,758	11,014,719	11,449,951
Furniture and equipment	1,741,935	1,523,643	218,292	107,187
Vehicles	1,001,203	811,729	189,474	330,161
Leasehold improvements	400,597	199,982	200,615	296,837
Computer equipment	<u>549,902</u>	<u>430,018</u>	<u>119,884</u>	<u>58,978</u>
	<u>\$ 24,627,591</u>	<u>\$ 10,098,130</u>	<u>\$ 14,529,461</u>	<u>\$ 15,029,591</u>

During the year, cash was paid for the following:

	<u>2021</u>	<u>2020</u>
Buildings	\$ 49,663	\$ 48,674
Furniture and equipment	165,752	61,853
Vehicles	8,856	53,145
Computer equipment	61,111	53,576
Leasehold Improvements	<u>-</u>	<u>144,660</u>
	<u>\$ 285,382</u>	<u>\$ 361,908</u>

Included in accumulated amortization is \$2,543,366 (2020 - \$2,339,315) pertaining to the assets acquired pursuant to an SHQ mortgage agreement.

Included in vehicles are trucks under capital leases, with a cost of approximately \$550,000 (2020 - \$541,000) and a net book value of approximately \$187,000 (2020 - \$309,000), described in Note 11.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

9. Restricted cash and marketable securities

	<u>2021</u>	<u>2020</u>
Contingency reserve fund	\$ 2,190,000	\$ 2,190,000
Bequests	1,140,000	578,000
Residence reserve fund	191,000	191,000
Transitional Housing reserve fund	86,000	81,000
Held on behalf of participants in the Mission's rehabilitation and reinsertion programs	2,000	2,000
Designated gifts - other	397,000	351,000
Advance on Hotel Dieu program	790,000	-
Advance on Royal Victoria transition program	-	2,057,000
	<u>4,796,000</u>	<u>5,450,000</u>
Less current portion (Note 4)	<u>1,167,000</u>	<u>2,368,000</u>
	<u>\$ 3,629,000</u>	<u>\$ 3,082,000</u>
	<u>2021</u>	<u>2020</u>
Marketable securities	<u>\$ 3,629,000</u>	<u>\$ 3,082,000</u>

Marketable securities with a fair value of approximately \$6,131,000 (2020 - \$3,565,000) have a cost base of approximately \$5,292,000 (2020 - \$3,216,000). The marketable securities are restricted to fulfill the internal and external restricted requirements.

10. Accounts payable and accrued liabilities

Included in accounts payable and accrued liabilities are the following amounts:

	<u>2021</u>	<u>2020</u>
Payroll deductions at source	\$ 27,152	\$ 21,583
Accounts payable and accrued liabilities	1,840,413	1,476,257
Government subsidies repayable	1,020,717	-
	<u>\$ 2,888,282</u>	<u>\$ 1,497,840</u>

Included in accounts payable and accrued liabilities is approximately \$34,400 (2020 - \$8,500) pertaining to the Residence and \$9,800 (2020 - \$700) pertaining to the Transitional Housing.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

11. Capital lease obligations

	<u>2021</u>	<u>2020</u>
Loan, of an original amount of \$167,045, maturing on March 4, 2023, bearing interest at 4.971% and repayable in blended monthly installments of \$3,150.	\$ 57,442	\$ 91,466
Loan, of an original amount of \$89,417, maturing on November 19, 2023, bearing interest at 6.5% and repayable in blended monthly installments of \$1,740.	45,444	63,048
Loan, of an original amount of \$46,203, maturing on December 1, 2023, bearing interest at 6.9858% and repayable in blended monthly installments of \$785.	27,472	34,702
Loan, of an original amount of \$37,300, maturing in April 2024, bearing interest at 5.61% and repayable in blended monthly installments of \$710.	19,958	27,187
Loan, of an original amount of \$178,299, maturing on May 15, 2024, bearing interest at 6.5% and repayable in blended monthly installments of \$3,470.	<u>95,560</u>	<u>129,505</u>
	245,876	345,908
Less current portion	<u>106,284</u>	<u>100,032</u>
Due beyond one year	<u>\$ 139,592</u>	<u>\$ 245,876</u>

Estimated principal repayments are as follows:

2022	\$ 106,284
2023	97,040
2024	36,061
2025	<u>6,491</u>
	<u>\$ 245,876</u>

Lease payments over the next five years total \$263,996 which includes interest of \$18,120.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

12. Mortgages payable

	<u>2021</u>	<u>2020</u>
<p>The Mission has a mortgage of an original amount of \$2,246,000 with Caisse Desjardins, maturing in September 2022 and bearing interest at 3.59% per annum, payable monthly. The mortgage is repayable in monthly installments of \$16,156, combining principal and interest. Included is an additional amount of \$500,000 maturing March 2023, bearing interest at 5.0% per annum, payable monthly. The mortgage is repayable in monthly installments of \$3,954, combining principal and interest. Both are secured by the Annexe building, the Notre-Dame Ouest land, its contents and the rental income. The building and land have an aggregate carrying value of approximately \$4,801,000. The bank's agreement contains a covenant which requires the Mission to maintain a minimum debt service coverage ratio of 1.25:1.00 and maintain a minimum gross revenue of \$600,000 on the Annexe building. As at September 30, 2021, the Mission is not in compliance with these covenants, however is working with the bank to remedy the situation.</p>	\$ 2,251,582	\$ 2,402,956
<p>The Transitional Housing has a mortgage of an original amount of \$2,206,777 with the National Bank of Canada, maturing in November 2023 and bearing interest at 4.047% per annum, payable monthly. The mortgage is repayable in monthly installments of \$10,552, combining principal and interest, and is secured by the Transitional Housing building. The building has an aggregate carrying value of approximately \$3,016,000.</p>	2,092,758	2,134,486
<p>The Residence has a mortgage of an original amount of \$1,371,937 with the National Bank of Canada, maturing in May 2025, bearing interest at 2.083% per annum, payable monthly. The mortgage is repayable in monthly installments of \$6,007, combining principal and interest, and is secured by the De Courcelle building. The building has an aggregate carrying value of approximately \$2,603,000.</p>	<u>1,114,960</u>	<u>1,163,377</u>
	5,459,300	5,700,819
Less current portion	<u>1,944,267</u>	<u>244,489</u>
Due beyond one year	<u>\$ 3,515,033</u>	<u>\$ 5,456,330</u>

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

12. Mortgages payable (cont'd.)

Estimated principal repayments are as follows:

2022	\$	1,944,267
2023		495,855
2024		2,055,638
2025		<u>963,540</u>
	\$	<u><u>5,459,300</u></u>

13. Deferred revenue

	<u>2021</u>	<u>2020</u>
Provincial subsidy, under the AccèsLogis program of the SHQ, which provides that the Residence mortgage, of an original amount of \$2,237,125, be repaid directly by the SHQ at the rate of approximately \$16,538 a month.	\$ 1,318,972	\$ 1,374,900
Municipal subsidy of an original amount of \$726,338 to offset the cost of the Residence.	249,375	278,428
Provincial subsidy, under the AccèsLogis program of the SHQ, of \$1,500,200 to offset the cost of the Transitional Housing.	1,200,160	1,237,665
Municipal subsidy of an original amount of \$504,150 to offset the cost of the Transitional Housing.	403,320	415,924
Deferred Contribution FQHC - Residence.	(223,473)	(232,949)
Deferred Contribution FQHC - Transitional Housing.	(144,611)	(149,130)
Deferred revenue - Designated gifts - other.	357,150	291,072
Advance on Hotel Dieu transition program.	790,000	-
Advance on Royal Victoria transition program.	-	2,057,000
Prepaid rent revenue.	<u>40,000</u>	<u>60,000</u>
	3,990,893	5,332,910
Less current portion	<u>1,288,245</u>	<u>2,489,167</u>
Deferred revenue	<u>\$ 2,702,648</u>	<u>\$ 2,843,743</u>

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

13. Deferred revenue (cont'd.)

Prepaid rent revenue is being amortized on a straight-line basis over the 5-year lease agreement which commenced in September 2018.

14. Expense recovery

During the year, the Mission paid for several expenditures on behalf of the Residence and the Transitional Housing, which have been billed to the Residence and Transitional Housing and are included in the appropriate expense account for the Residence and the Transitional Housing.

15. Expenses

Overhead and other shared expenses are allocated to the individual programs based on a pro-rata basis of total direct salaries and wages. Management and general expenditures recorded in the books of the Mission, including operations, human resources, administration and development costs, information technology, fundraising and facilities, have been allocated to the following programs:

	<u>2021</u>	<u>2020</u>
Emergency Shelter Services	\$ 13,866,918	\$ 7,996,245
Food Security and Family Services	1,625,320	1,589,008
Youth Outreach Services	347,099	335,329
Children's Services	221,824	262,905
Education and employability	17,195	156,409
Social Economy	63,417	499,295
Residence	617,110	432,678
Health and Dental Clinic	304,936	196,548
Transitional Housing	77,212	70,642
Meal Services	875,742	1,300,260
	<u>\$ 18,016,773</u>	<u>\$ 12,839,319</u>

Included in these expenses are investment management fees, interest, bank charges and credit card charges of \$162,688 (2020 - \$123,957).

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

16. Merchandise distributed

	<u>2021</u>	<u>2020</u>
Opening inventory	\$ 2,025,220	\$ 825,727
Donated merchandise	12,863,380	10,915,305
Purchases	<u>789,081</u>	<u>380,946</u>
	15,677,681	12,121,978
Ending inventory	<u>(1,531,500)</u>	<u>(2,025,220)</u>
	<u>\$ 14,146,181</u>	<u>\$ 10,096,758</u>

Merchandise was distributed during the year as follows:

	<u>2021</u>	<u>2020</u>
Food Security and Family Services	\$ 8,694,000	\$ 7,197,872
Emergency Shelter Services	972,887	884,613
Youth Outreach Services	12,783	13,314
Residence	81,934	167,823
Children's Services, Operations and Social Economy	69,177	18,596
Operations	62,159	20,328
La Boutique	96,364	850,134
Administration	<u>24,633</u>	<u>6,089</u>
	10,013,937	9,158,769
Donations to other agencies	<u>4,132,244</u>	<u>937,989</u>
	<u>\$ 14,146,181</u>	<u>\$ 10,096,758</u>

17. Life insurance policies

- (a) The Mission is holding a \$127,718 fully paid up life insurance policy on an individual. This donation will be recorded as revenue when the proceeds are received.
- (b) The Mission is holding a \$50,000 life insurance policy on a former member of the board. The monthly premium payments are expensed in the year. As at September 30, 2021, the policy had no cash surrender value. This donation will be recorded in the bequests fund when the proceeds are received.

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

18. Concentration of risk

The Mission is financially supported through various government and municipal subsidies, and donations and goods in kind from various Montréal donors. Management mitigates this risk through its cash flow contingency fund.

Revenues where there could be a concentration risk exposure are as follows:

	<u>2021</u>	<u>2020</u>
Moisson Montréal - donated food merchandise	\$ 5,960,821	\$ 5,745,080
Federal subsidies and grants	8,020,132	3,414,135
Provincial subsidy - "Programme de Soutien aux Organismes Communautaires (PSOC)"	2,007,322	1,948,984
Provincial subsidies and grants - other	260,023	406,969
Municipal subsidies and grants	495,579	207,720

19. Financial instruments risks and uncertainties

Financial instruments consist of recorded amounts of cash and cash equivalents, receivables and short-term investments which will result in future cash receipts, as well as accounts payable and accrued liabilities, bank loans and mortgages payable which will result in future cash outlays.

(a) Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Mission is exposed to currency risk as a result of cash and marketable securities denominated in U.S. dollars. As at September 30, 2021, the carrying value of financial instruments denominated in U.S. dollars (reported in Canadian dollars) is summarized below:

	<u>2021</u>	<u>2020</u>
Cash	\$ 6,098	\$ 7,732
Marketable securities	1,785,305	1,035,581

(b) Market risk

Market risk is the risk that the value of a financial instrument will fluctuate as a result of changes in market prices, whether the factors are specific to the instrument or all instruments traded in the market. The Mission is exposed to market risk as a result of its investments in marketable securities which comprise investments in equity and fixed income instruments that are traded in a public market. As at September 30, 2021, the fair value of marketable securities exceeds the cost by approximately \$839,000 (2020 - \$439,000).

**MISSION BON ACCUEIL /
WELCOME HALL MISSION
NOTES TO THE FINANCIAL STATEMENTS
AS AT SEPTEMBER 30, 2021**

19. Financial instruments risks and uncertainties (cont'd.)

(c) Interest rate risk

The Mission is exposed to interest rate risk. Interest rate risk is the risk that the Mission has interest rate exposure on its fixed rate mortgages. This exposure may have an effect on its earnings in future periods if interest rates decrease. The Mission manages its exposure to interest rate risk through careful monitoring of its cash flows, and, in its opinion, this risk is not material.

(d) Economic risk

As the Mission derives a significant portion of its revenues from individual and corporate donations, it is exposed to economic conditions during the year. This exposure can have an effect on the amount of donations received, as the amount of disposable income of the donor changes.

20. Commitments

In addition to the capital lease obligation outlined in Note 11, the Mission has a lease agreement for a building in Montreal-North.

Estimated minimum lease payments are as follows:

2022	\$ 39,000
2023	<u>42,000</u>
	<u>\$ 81,000</u>

21. Comparative figures

The financial statements have been reclassified, where applicable, to conform to the presentation used in the current year. The changes do not affect prior year earnings.